Approved For Release 2007/10/23 : CIA-RDP72-00450R000100330029-4 stics



One national survey has estimated that more than 25% of sales and administrative expenses is spent in record keeping.

Source: Administrative Management 212 - Fifth Avenue, N.Y. - FEBRUARY 1965

The average cost of maintaining One-Four drawer files is about \$457.

Source: Administrative Management 212 Fifth Avenue, N. Y. - FEBRUARY 1965

A study made a leading eastern university found 78% of the unsuccessful Companies did not have adequate cost performance records and 73% had an overall poor Accounting and Control System -

Source: THE OFFICE, June 1965